

How Hunter Recruiting Met One Organization's Toughest Hiring Needs

Case Study: Healthcare

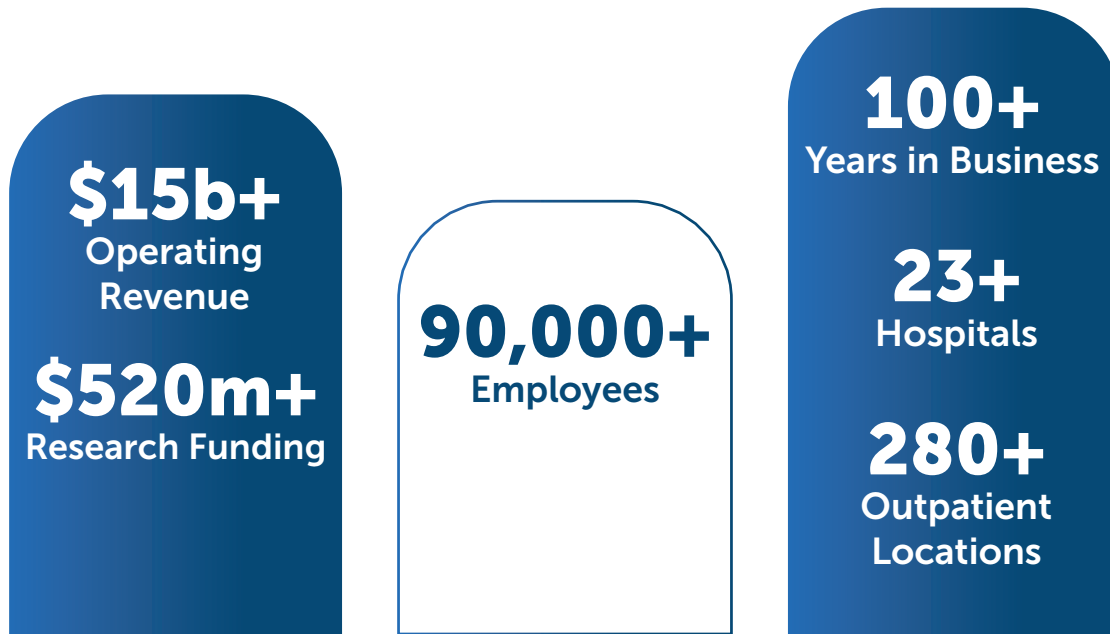
About Our Client

Our client is one of the world's largest hospital systems, employing over 75,000 people. Headquartered in Cleveland, Ohio, the organization is known for innovation in healthcare delivery and its robust technology infrastructure that supports both clinical and non-clinical operations across its network.

Project Overview

In 2023, the client engaged Hunter International to support their Information Technology group's contingent labor program. The goal was to achieve cost savings while improving the quality and speed of hiring for highly specialized IT roles. Hunter was tasked with delivering a flexible staffing solution without compromising on candidate quality or time-to-fill metrics. Following success in this group, Hunter was brought on to support other areas within the client organization.

Our Client, in Numbers:



Challenge

- ✗ **Rising costs** to the client in the IT contingent labor program
- ✗ **Difficulty sourcing specialized** healthcare IT talent
- ✗ Inability to meet **internal recruitment timelines**
- ✗ Internal teams **lacked the bandwidth** for full-cycle hiring
- ✗ Need for a staffing partner who **understood healthcare-specific IT demands**

Here is where we come in.



Solution

Hunter Recruiting provided temporary staffing and project-based IT support tailored specifically for healthcare environments. Acting as a full-cycle hiring partner, Hunter managed everything from recruitment and screening to onboarding and employee engagement. This solution not only brought in qualified IT professionals quickly but also enabled the client to reallocate internal resources more efficiently, ultimately achieving significant cost and time savings.

Approach

- Provided temporary staffing solutions **specific to healthcare IT** and matching the organization's unique hiring process
- **Full-cycle recruitment support**, from candidate sourcing and interview coordination, to offer extension and onboarding
- Focused on **talent with healthcare technology experience** and organizational culture fit
- Delivered **measurable cost and time efficiencies**

Results

27
Days
Avg. Time to Fill

3:1
Submit : Interview
Ratio

Exceeded
Expectations
*Client Satisfaction
Rating*

Positions Hired

IT Analyst

Data Center Technician

Cybersecurity Analyst

Network Engineer

IT Engineer

IT Project Manager

Testimonial

"Our healthcare client was facing a growing challenge: filling critical, non-clinical roles like IT analysts, cybersecurity specialists, and engineers. These positions are essential for maintaining their cutting-edge technology infrastructure, ensuring data security, and supporting vital medical equipment. However, their internal efforts weren't yielding the specialized talent they needed quickly enough. Hunter has been able to quickly get to work and make critical placements for the organization. We look forward to a continued partnership for years to come."

Gabrielle Christman, President & CEO

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