



HUNTER
RECRUITING

How Hunter Recruiting Met One Firm's Toughest Hiring Needs

Case Study: Administrative & Clerical

About Our Client

Our client is a mid-sized business law and litigation firm operating in a highly competitive geographic market. With a range of operational and legal support roles to fill, the firm needed a staffing partner who could provide quality candidates, align with their internal culture, and navigate limited local talent pools.

Project Overview

The firm engaged Hunter to fill a variety of critical support roles across legal, administrative, and technical functions. They were seeking a long-term partner who could deliver reliable results, streamline hiring processes, and adapt to evolving business needs.

Our Client, in Numbers:

130+
Attorneys

380+
Employees

\$125.5m+
Annual Revenue

6
Locations

100+
Years in Business

8+
Industries Served

Challenge

- ✗ **Limited candidate availability** in key geographic areas
- ✗ **Difficulty finding candidates** with the right combination of experience and cultural fit
- ✗ **Time-to-fill delays** and **communication gaps** with previous staffing partners
- ✗ A need for **strategic alignment** with a staffing partner that understood the legal industry's dynamics and competitive pressures

Here is where we come in.



Solution

Hunter provided a **relationship-driven recruiting approach**, focusing on **delivering well-vetted candidates** who were not just qualified on paper, but also aligned with the firm's values and expectations. Rather than relying on high-volume submissions, Hunter emphasized **quality placements** and **proactive talent engagement**.

Approach

- Conducted **deep discovery** to understand the client's business, culture, and pain points
- Leveraged **Boolean search, passive sourcing**, and **industry referrals**
- Maintained **dedicated, tier-one communication** throughout the process
- Used a **streamlined feedback loop** to quickly adapt recruitment strategies based on client input
- Focused on **collaborative hiring** with transparency and mutual feedback

Results

3-4
Weeks
Time to Hire

3-5
Candidates
Submitted
Per Position

Exceeded
Expectations
*Client Satisfaction
Rating*

Positions Hired

Paralegal

Docket Clerk

Legal Secretary

Accounting Manager

E-Billing Specialist

Help Desk Technician

Testimonial

"What began as a single search has evolved into a strong, collaborative partnership that now supports multiple practice areas and offices across the country. The trust, transparency, and alignment we've established with their leadership teams are truly exceptional—reflecting the core of a strategic, value-driven relationship."

Dan Moran, Director of Recruiting

Need Help Hiring?

Let's Talk!

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