

How Hunter Recruiting Met One Firm's Toughest Hiring Needs

Case Study: Administrative & Clerical

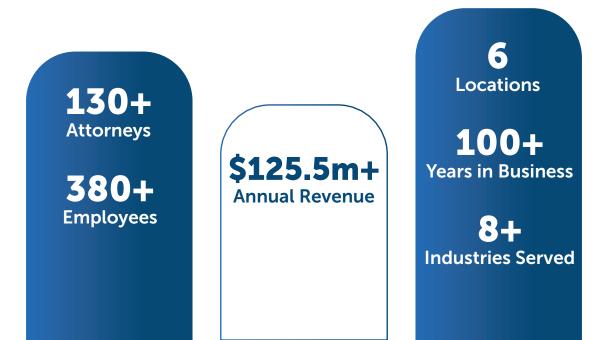
About Our Client

Our client is a mid-sized business law and litigation firm operating in a highly competitive geographic market. With a range of operational and legal support roles to fill, the firm needed a staffing partner who could provide quality candidates, align with their internal culture, and navigate limited local talent pools.

Project Overview

The firm engaged Hunter to fill a variety of critical support roles across legal, administrative, and technical functions. They were seeking a long-term partner who could deliver reliable results, streamline hiring processes, and adapt to evolving business needs.

Our Client, in Numbers:





Challenge

- Limited candidate availability in key geographic areas
- ✓ Difficulty finding candidates with the right combination of experience and cultural fit
- ✓ A need for **strategic alignment** with a staffing partner that understood the legal industry's dynamics and competitive pressures

Here is where we come in.



Solution

Hunter provided a relationship-driven recruiting approach, focusing on delivering well-vetted candidates who were not just qualified on paper, but also aligned with the firm's values and expectations. Rather than relying on high-volume submissions, Hunter emphasized quality placements and proactive talent engagement.

Approach

- Conducted deep discovery to understand the client's business, culture, and pain points
- Leveraged Boolean search, passive sourcing, and industry referrals
- Maintained dedicated, tier-one communication throughout the process
- Used a streamlined feedback loop to quickly adapt recruitment strategies based on client input
- Focused on collaborative hiring with transparency and mutual feedback



Results

3-4Weeks
Time to Hire

3-5Candidates
Submitted
Per Position

Exceeded
Expectations
Client Satisfaction
Rating

Positions Hired

Paralegal

Legal Secretary

E-Billing Specialist

Docket Clerk

Accounting Manager

Help Desk Technician

Testimonial

"What began as a single search has evolved into a strong, collaborative partnership that now supports multiple practice areas and offices across the country. The trust, transparency, and alignment we've established with their leadership teams are truly exceptional—reflecting the core of a strategic, value-driven relationship."

Dan Moran, Director of Recruiting

Need Help Hiring?

Let's Talk!

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