

# How Hunter Recruiting Met One Company's Toughest Hiring Needs

*Case Study: Technology*

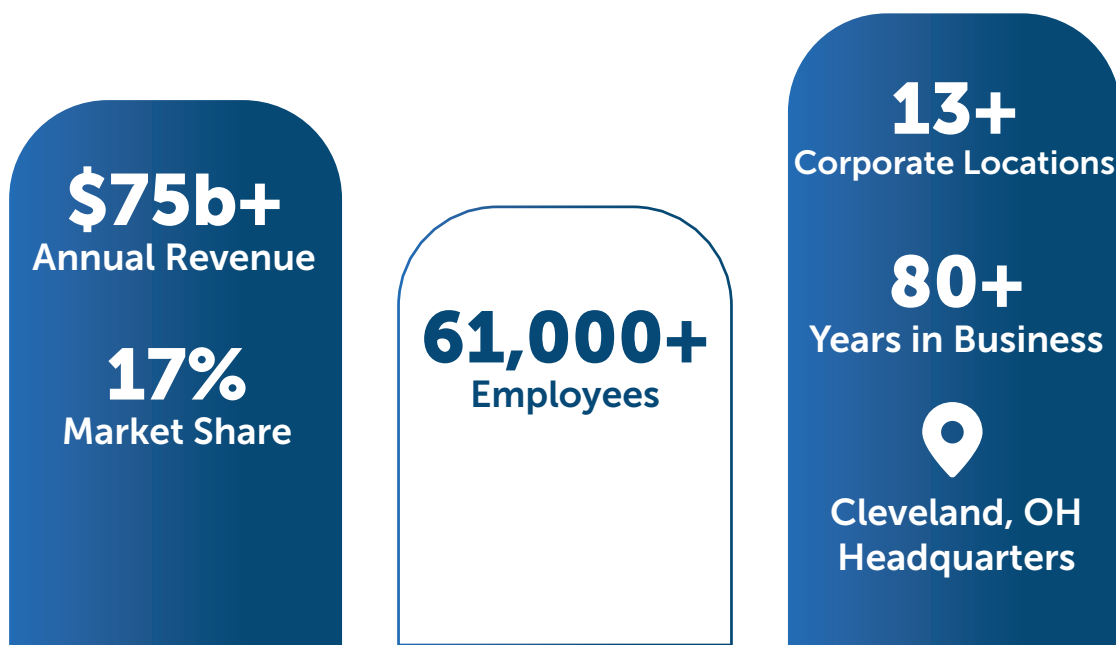
## About Our Client

Our client, a large-scale enterprise in the insurance industry, had ongoing demand for highly specialized and technical IT roles with a preference for candidates who have insurance industry experience and familiarity with industry-specific tools and software.

## Project Overview

The company partnered with Hunter to address its ongoing need for highly specialized technical talent. Due to the company's rapid growth and complex IT environment, they required a staffing partner capable of consistently sourcing candidates with advanced technical skills and industry-specific experience, while also meeting high standards for communication and professionalism.

### Our Client, in Numbers:



## Challenge

- ✗ **Difficulty sourcing candidates with highly specialized skillsets** specific to both IT and the insurance sector
- ✗ **Time-to-fill delays** and **communication gaps** with previous staffing partners
- ✗ A need for **strategic alignment** with a staffing partner that understood the insurance industry's dynamics and technical requirements

Here is where we come in.



## Solution

Hunter addressed the company's staffing challenges by leveraging a local, recruiting team and a strong database of qualified technical candidates. With a focus on personalized service, thorough vetting, and no offshore outsourcing, Hunter ensured only fully qualified professionals were submitted—aligning with the company's high standards for both skill and professionalism.

## Approach

- Conducted **deep discovery** to understand the client's business, culture, and pain points
- Leveraged **Boolean search, passive sourcing**, and **industry referrals**
- Maintained **dedicated, tier-one communication** throughout the process
- Used a **streamlined feedback loop** to quickly adapt recruitment strategies based on client input
- Focused on **collaborative hiring** with transparency and mutual feedback

## Results

**3-4**  
Weeks  
*Time to Hire*

**2-3**  
Candidates  
Submitted  
*Per Position*

**Exceeded**  
Expectations  
*Client Satisfaction  
Rating*

## Positions Hired

AWS Developer

Accessibility Lead

IT Change Release Analyst

IT Applications Programmer

Full Stack Developer

Systems Engineer

### Client Testimonial

*"Hunter hands down is more engaged than any IT staffing partner we have. They go the extra mile and to us. It is clear that we are a priority to their recruitment team."*

**Need Help Hiring?**

*Let's Talk!*

**(888) 585.9961**

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